## Message Text

CONFIDENTIAL

PAGE 01 STATE 164638

60

**ORIGIN EA-14** 

INFO OCT-01 ADP-00 AID-20 SS-15 NSC-10 EB-11 TRSE-00 L-03

CIAE-00 DODE-00 INR-10 NSAE-00 PA-03 RSC-01 USIA-15

PRS-01 FRB-02 COME-00 IGA-02 CIEP-02 OMB-01 CEA-02

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DRAFTED BY DRAFT TEXT RECEIVED FROM WHITE HOUSE 8/17/73 EXT. 22038
APPROVED BY EA:HHBARGER
EA/VN:RGRICHMOND (SUBS.)
EA/VN:RHWENZEL
AID/SA/VN:DDEMBOWSKI (DRAFT)
S/S - MR. PICKERING

----- 119270

P 180115Z AUG 73 FM SECSTATE WASHDC TO AMEMBASSY SAIGON PRIORITY

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E.O. 11652: GDS

TAGS: EFIN, EAID, ETRD, EAGR, VS

SUBJ: ECONOMIC POLICY

- 1. TWO ELEMENTS OF CURRENT POLICIES ARE OF MAJOR CONCERN HERE: LACK OF EXCHANGE RATE MOVEMENT SINCE MAY 19 AND THE CONTINUED SLUGGISHNESS OF THE VIETNAMESE ECONOMY.
- 2. WE APPRECIATE GVN CONCERN WITH SERIOUS DROP IN LEVEL OF REAL FOREIGN ASSISTANCE AND RECENT PREOCCUPATION WITH SERIOUS PROBLEMS OF VAT AND WAGE LEVELS. HOWEVER WE BELIEVE ATTENTION SHOULD NOW FOCUS ON GETTING THE ECONOMY MOVING PARTICULARLY IN THE RECONSTRUCTION DEVELOPMENT EFFORT INCLUDING PRIVATE INVESTMENT. TO AVOID UNMANAGEABLE PRESSURES ON EXCHANGE AVAILABILITIES THE CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 164638

EXCHANGE RATES SHOULD BE MOVED AS THE PACE OF ECONOMIC

## ACTIVITY IS ACCELERATED.

3. WE UNDERSTAND THAT GVN PLANS MOVE CIP RATE TO 430 AT SAME TIME REDUCING ADVANCE DEPOSIT. THIS SEEMS SENSIBLE. WE ARE CONCERNED HOWEVER THAT EXCHANGE RATES HAVE NOT MOVED IN THREE MONTHS WHILE DOMESTIC PRICES HAVE MOVED UP SUBSTANTIALLY. MOREOVER ABSENCE OF INCREASE IN GVN RATE SUGGESTS THAT SUPPOSEDLY FLEXIBLE RATE IS NO LONGER FLEXIBLE. GIVEN GVN CONCERN WITH ITS RESERVES AND OBVIOUS SHORTAGE OF FUNDING FOR GVN IMPORTS, WOULD APPEAR

INCREASE IN GVN RATE IS INDICATED. WITHOUT SUCH CHANGE, WILLINGNESS AND ABILITY TO STIMULATE ECONOMIC ACTIVITY LIKELY TO BE VERY PROBLEMATIC.

- 4. WITH CHANGES IN RELATIVE VALUE DOLLAR WE ARE INCLINED TO SEE RATE SPREAD REDUCED SOMEWHAT, AND CERTAINLY WOULD NOT WANT IT TO INCREASE. WHILE TAX INCREASES ON SO-CALLED LUXURY IMPORTS ARE LONG OVERDUE AND SOME LIMITATIONS TO PROHIBITED IMPORT LIST MIGHT BE USEFUL PUBLIC SIGN OF AUSTERITY, BASIC ACTION TO RATION FOREIGN EXCHANGE SHOULD BE MOVEMENT EXCHANGE RATES. WE DO NOT BELIEVE STABILITY OF BLACK MARKET RATE ANY REASON TO HOLD OFF ON FURTHER MOVEMENT OF OFFICIAL EXCHANGE RATES.
- 5. INVESTMENT IS KEY TO BOTH LONGER TERM SELF-SUFFICIENCY AND TO REDUCTION OF CURRENT UNEMPLOYMENT AND RECESSION. IT CONTINUES TO BE UNCLEAR WHAT BLOCKS TO INVESTMENT ARE. ARE LOANS AVAILABLE? IS AGRICULTURAL BANK SHORT OF FUNDS? IS THE PROBLEM THE COST OF IMPORTED EQUIPMENT? IS POLITICAL UNCERTAINTY OVERRIDING?
- 6. COOPER WILL BE VISITING SAIGON NEXT WEEK. HE WILL WANT TO DISCUSS ABOVE ISSUES WITH MISSION AND WITH SENIOR GVN OFFICIALS. ROGERS

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## Message Attributes

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TAGS: EFIN, EAID, ETRD, EAGR, VS

To: SAIGON

Type: TE

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